

KPI-JCI Hosts International Visitors

As part of continuing efforts to provide superior levels of service to its international customers, Kolberg-Pioneer, Inc. (KPI-JCI), a worldwide manufacturer of heavy equipment for the aggregate and recycle markets, hosted four Turkish visitors July 27 at the company's Yankton manufacturing location.

Visitors included Can Ozdemir, KPI-JCI authorized dealer located in Istanbul, Turkey (Dizel Turbo Ltd.); Gökçe Çakir, owner of Çakirlar in Istanbul; Osman Kaptan, owner of Has Beton in Istanbul; and Cengizhan Kot, operational manager of Cetas Agregra in Istanbul, which services both companies.

Bruce Viau, international sales coordinator for Kolberg-Pioneer, Inc., provided the guests with a tour of the Kolberg-Pioneer, Inc. factory. Çakir reviewed equipment he had already purchased that was scheduled to ship — a 6064 primary impact crusher and two JCI 8203 screens. Kaptan, who is in the final stages of his purchasing decision, is considering purchasing a 6064 primary impact crusher, a 5260 HSI crusher, and two screens.

Viau said visits to the factory and U.S. job sites give potential international customers a chance to see the company's equipment in action, thereby enhancing the sales process.

"The visits put a face on the company that many of our potential international customers need to build the confidence to invest in our products," Viau said. "If we can get the customers to our factory, our chances of closing a deal increase to more than 90 percent."



Kolberg-Pioneer, Inc. in Yankton, hosted four Turkish visitors July 27. Pictured (left to right, standing in front of a KPI-JCI 60" x 24', 8' step deck grizzly feeder owned by Gökçe Çakir): Can Ozdemir, KPI-JCI authorized dealer located in Istanbul, Turkey (Dizel Turbo Ltd.); Gökçe Çakir, owner of Çakirlar in Istanbul; Osman Kaptan, owner of Has Beton in Istanbul; Cengizhan Kot, operational manager of Cetas Agregra in Istanbul, which services both companies; and Bruce Viau, international sales coordinator for Kolberg-Pioneer, Inc.

To schedule a visit to the Kolberg-Pioneer, Inc. factory, please contact the marketing department at lisacarson@kpijci.com or 605-668-2524. To learn more about KPI-JCI, please visit <http://www.kpijci.com>.

SEJL Receives ProLiteracy Grant

Southeast Job Link, a local non-profit organization, has been selected to receive a nearly \$4,000 grant from ProLiteracy's National Book Fund grant program.

The grant funds will be utilized to update the Adult Education and Literacy materials and to provide Professional Development opportunities for instructional and administrative staff.

ProLiteracy champions the power of literacy to improve the lives of adults and their families, communities, and societies. In 1995, using only donated funds, the National Book Fund began providing local literacy programs throughout the United States with New Readers Press books and other educational materials to support literacy programs that couldn't afford to buy books for students.

Southeast Job Link currently offers Adult Education and Literacy services, which include: General Education Diploma (GED) Preparation, basic skill upgrades in the areas of Math and Reading, and English as a Second Language (ESL) instruction for non-native English speakers. The organization has offices in Yankton and Vermillion.

The receipt of the materials and professional development

opportunities that will be acquired with this grant will allow Southeast Job Link to keep up with changing student needs and ensure that staff members are prepared for the program changes and are better able to serve students.

"This grant opportunity was brought to my attention in May, at a time when our continued funding through state and federal funds was very uncertain," said Sheri Duke, Southeast Job Link's Executive Director. "As our student needs change, we have not always been able to afford to update our instructional materials or to offer continuing education opportunities for our staff to better serve the needs of our diverse population. This grant allows us to make those necessary improvements, so that our students are not only served while enrolled in our program, but so that we are preparing them for life beyond our program, whether that is for higher education or employment opportunities. We want our program to be instrumental in helping them today, while preparing them for the future."

For more information on services that Southeast Job Link offers, call (605) 668-3480 in Yankton or (605) 677-6913 in Vermillion. You can also find out more at www.southeastjoblink.org.

ASHH Earns First ACR Accreditation In Yankton

The Radiology Department at Avera Sacred Heart Hospital has been awarded a three-year term of accreditation in computed tomography (CT) as the result of a recent review by the American College of Radiology (ACR) — the first CT accreditation received in Yankton. CT scanning — sometimes called CAT scanning — is a noninvasive medical test that helps physicians diagnose and tailor treatments for various medical conditions.

The ACR gold seal of accreditation represents the highest level of image quality and patient safety. It is awarded only to facilities meeting ACR Practice Guidelines and Technical Standards after a peer-review evaluation by board-certified physicians and medical physicists who are experts in the field. Image quality, personnel qualifications, adequacy of facility equipment, quality control procedures, and

quality assurance programs are assessed. The findings are reported to the ACR Committee on Accreditation, which subsequently provides the practice with a comprehensive report they can use for continuous practice improvement.

The ACR is a national professional organization serving more than 34,000 diagnostic/interventional radiologists, radiation oncologists, nuclear medicine physicians, and medical physicists with programs focusing on the practice of medical imaging and radiation oncology and the delivery of comprehensive health care services.

Avera Sacred Heart Hospital is also certified by the ACR in MRI, Mammography and Ultrasound. For more information on diagnostic and imaging services available at Avera Sacred Heart Hospital, call (605) 668-8990.



Pictured from left to right: Robin Berke, RTR; Carol Cook, RTR, M, CT; Sara Barta, RTR, M; Lisa Kotschegarow, RTR, M; Sarah Wynia, RTR; Chris Beltz, RTR, CT, MR; Kelly Weiseler, RTR, M, CT; and Ricardo Santos, RTR, CT, MR. Not pictured: Jeff Hunhoff, RTR; Chanda Mueller, RTR; Alicia Novak, RTR; Sara Peters, RTR; Kevin Pistulka, RTR; Kathy Schneider, RTR; Darby Steffen, RTR; Heather Stukel, RTR; and Holly Wintz, RTR.

BUSINESS BRIEFS

DREESSEN RECOGNIZED AS CERTIFIED SPECIALIST

Jackson Lewis LLP partner Joseph Dreesen has been recognized as a certified specialist in labor and employment law by the Minnesota State Bar Association (MSBA).

The MSBA certifies lawyers in four areas: Criminal Law Specialists, Real Property Law Specialists, Civil Trial Law Specialists and Labor and Employment Law Specialists. Fewer than three percent of all licensed Minnesota attorneys have earned the designation as a certified specialist in on of the applicable areas.

Resident in the firm's Omaha office, Dreesen works with a number of employers throughout the country on numerous employment and labor law issues. He has successfully negotiated numerous collective bargaining agreements, and advised clients in obtaining successful results in union organizing efforts. Dreesen also has an extensive employment law practice, including handling numerous OSHA and wage and hour matters.

Joseph Dreesen is the son of Rose and Ken Dreesen, Yankton.

SD RESERVE VETERINARY MEDICAL OFFICER CORPS DO TRAINING

PIERRE — Members of the South Dakota Reserve Veterinary Medical Officer Corps (SDRV-MOC) participated in one of four animal health emergency (AHE) workshops across the state in June. Representatives from several state agencies, county emergency managers, county sheriffs' offices and the RVMOC members were tasked with addressing and resolving a wide variety of issues and situations that would occur in an AHE event.

Dr. Donald Lepp of Yankton is a member of the South Dakota Reserve Veterinary Medical Officer Corps which consists of approximately 45 private veterinarians who have participated in specialized training in foreign animal diseases and emergency response. In the event of an FAD occurrence the Corps members may be called to assist in controlling the event.

"These trainings exercise our animal health emergency response plans and elevate our preparedness," says Dr. Dustin Oedekoven, state veterinarian. He said he is very appreciative of the commitment from the Corps Veterinarians to assist the South Dakota Animal Industry Board in the preparation for homeland security, and animal disease and

food safety emergencies.

CHARLIE'S SPICY MEATBALL AND SAUERKRAUT NAMED SD'S BEST

From crunchy-crust classics to brash pies that break every rule, Food Network Magazine's editors set out six months ago to find the best pizzas in America and now, in the September issue, they reveal the winners. Among the 50 best pies in the country: the Spicy Meatball and Sauerkraut pizza from Charlie's Pizza House in Yankton.

One of the longest-running and most popular pizzerias in South Dakota, Charlie's Pizza House won over Food Network Magazine's editors with its famous spicy meatball and sauerkraut pizza. Loyal fans are devoted to the pie, topped with spicy-sour meatballs, jalapenos and sauerkraut. Newcomers are often wary, until they take a bite.

The winning picks in Food Network Magazine's "50 States, 50 Pizzas" challenge were crowned after a six-month search for the must-try pie in every state.

For the full story, pick up the magazine's September issue, on newsstands Aug. 9, and go to <http://www.foodnetwork.com/50bestpizzas>

Noem's Southeast Area Director Visits KPI-JCI

Kolberg-Pioneer, Inc. (KPI-JCI), a worldwide manufacturer of heavy equipment for the aggregate and recycle markets, hosted Suzanne Veenis, southeast area director to U.S. Representative Kristi Noem, July 29 at its Yankton factory location.

The visit was arranged when Veenis attended a meeting of the Great Plains International Trade Association (GPITA) and spoke to Bruce Viau, international sales coordinator for Kolberg-Pioneer, Inc. and president of GPITA.

"Kolberg-Pioneer, Inc. is one of the top non-agriculture exporters in South Dakota," Viau said. "It is critical for South Dakota's leaders to understand what we as manufacturers do and how it affects economic development at the state and national levels."

During the visit, Veenis met with Joe Vig, company president, and discussed with Viau not only how exportation affects the company's bottom line, but also how Kolberg-Pioneer, Inc. is affected by legislation like highway bills and the fuel tax.

"Our hope is that by engaging in conversations with our state's leaders, we can educate them

and provide evidence of how the manufacturing industry positively affects other South Dakotans," Viau said. "Our success as a company means more job creation, greater stability in our communities and more revenue poured into local economies. If our government officials make infrastructure a priority, it's going to have a positive impact on citizens in nearly every aspect of their day-to-day lives."

After the tour, Veenis expressed her appreciation to tour the facility and meet the management staff.

"Pride of workmanship is apparent in every area of Kolberg-Pioneer, Inc.'s operations," she said. "South Dakota is fortunate to have a company such as Kolberg-Pioneer, Inc. that is a leader in its industry as well as a leader in its community."

To learn more about the benefits of infrastructure investment, please visit the Association of Equipment Manufacturers website, <http://www.aem.org>. For more information about Kolberg-Pioneer, Inc., visit <http://www.kpijci.com>.

Safety Gloves And Drill Bits From A Vending Machine?

Self-service technology has revolutionized the way we pump gas, withdraw cash, check in at airports and rent movies. Now, thanks to a new breed of industrial vending machines, it's also changing how industrial workers access high-use and critical supplies — in ways that are helping local companies protect profits and jobs.

The machines, called "FAST 5000s," are provided by Fastenal, which operates an industrial and construction supply store at 1101 Broadway Ave, Ste 117, Yankton. The store implements the machines at customer sites and keeps them filled with needed products — everything from safety glasses and batteries to abrasives and drill bits. This full-service business model is making industrial vending cost-effective for organizations ranging from Fortune 1000 corporations (nearly 10% of which are now using FAST 5000 machines) to small shops and local government agencies with as few as 20 employees.

"By providing a secure, 24/7 flow of supplies near the work area, it's helping organizations eliminate inventory costs, reclaim production hours, and cut product consumption — in many cases, by 30% or more," said Cory Jansen, Fastenal's executive vice president of internal operations. "In today's economy, those savings can make the difference between profits versus losses, or hiring versus layoffs."

The FAST 5000 units function similarly to traditional vending machines, but with sophisticated access controls and reporting. To receive product, workers scan their ID cards or enter a code; and if the request

is accepted, the transaction is completed and tracked by the system. Users can also be prompted to enter pertinent data before vending — for example, a cost center or job number — allowing management to track usage accordingly. Because the system is Internet-based, managers can go online to adjust access settings, monitor machine health, and view real-time inventory and usage data.

The technology is key, but what really differentiates the program is the support provided by Fastenal stores and tech centers, which handle everything from machine installation and service to product packaging and testing (to ensure trouble-free vending). When stock for an item runs low, the system sends an automated order to the local Fastenal store for replenishment, eliminating stock-outs and paperwork. And through an optional consignment plan, customers pay only for dispensed items, allowing them to remove inventory costs from their books.

Fastenal has created more than 120 job positions to support its FAST program and plans to hire additional personnel to keep pace with the program's growth.

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