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**SALES PERSON/  
CUSTOMER SERVICE REP.  
NEEDED**  
**Earn while you learn!**  
**Great Pay, 401K + Benefits, Holiday Bonus, Full-time Position Available.**  
**Exciting Career Opportunity**  
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**AGRICULTURE WORKS HERE.®**  
**ACCOUNT SPECIALIST**  
**Farm Credit Services of America - one of the nation's leading agricultural lenders - is seeking an ACCOUNT SPECIALIST for our Yankton, South Dakota office.**  
**Description:** Incumbent will plan and coordinate marketplace sales events and strategies; provide sales support for operating loans, installment loans and real estate loans to include mining the portfolio to identify prospects and cross-selling opportunities.  
**Requirements:** Ideal candidate will have three to five years of education and/or related experience. A minimum of three years related experience required. Knowledge of agriculture is a plus.  
**Application:** To apply for this position and learn more about who we are, visit us at [fcsamerica.com](http://fcsamerica.com).  
**Farm Credit Services of America**  
EEO/AA/V/D

**REGIONAL MANAGER**  
**Department of Social Services**  
**Division of Child Protection Services**  
*Our staff is the foundation of the success of our programs.*  
Position may be located in Yankton, Vermillion, Mitchell or Lake Andes. Protecting Children...Strengthening Families...Preserving Futures. The Division of Child Protection Services impacts children and families' lives every day by assessing safety, providing intervention and securing stable futures for children. If you are committed to helping children and families, have excellent customer service skills, and are prepared to take on a leadership position within the field of child welfare, this may be an opportunity for you to make a difference in a child's life. This position manages a Regional Office within the Division of Child Protection Services and will oversee the provision of protection services, in-homes services, alternative care, adoption, and licensing in four field offices as well as management of the staff providing those services. Duties include, but are not limited to the following: administers human resources for an assigned region to ensure compliance with federal and state laws, and departmental rules, policies and procedures; administers and maintains a social service field program statewide to ensure efficient and effective operations and develops corrective action to ensure the integrity of the programs and benefits to clients; evaluates compliance and program accuracy/ effectiveness statewide and develops tools to enhance services and/ or makes modifications to current delivery methods to ensure optimum service delivery and promote maximum efficiency; develops and implements policies and procedures for statewide implementation of multiple activities/programs; represents the Department on behalf of the Department Secretary and/or Division Director to the general public and other public forums, and resolves complaints and responds to inquiries from the public, customers and/or constituents; participates in strategic planning meetings and makes recommendations on and monitors performance measures and goals; and participates in the development and administration of a budget for an assigned area to comply with authorized funding. Ability to lead organizational change, develop successful teams and inspire high performance in staff is critical to this position. Knowledge of managerial, administrative, and supervisory principles and practices; and applicable legislation, regulations, programs, policies and procedures in providing direct services to clients would be beneficial. Entry knowledge and abilities may be acquired through any combination of training and/or experience that will enable the incumbent to possess the required knowledge, skills and abilities. A general qualification guideline is a bachelor's degree in social work, psychology, sociology, public administration, or other human service related fields. The State of South Dakota offers a comprehensive benefit package including health and life insurance; generous paid time off; and flexible work schedules. Salary range: \$1,954.53 - \$2,443.16 semi-monthly depending on qualifications. For more information and to apply, please go to <http://bhr.sd.gov> or contact any South Dakota Department of Labor & Regulation Local Office and reference Job Id #1795. An Equal Opportunity Employer.  
**DSS**  
**Strong Families - South Dakota's Foundation and Our Future**

**1335 Other Employment**  
**Inside Sales**  
**Yankton Daily Press & Dakotan is seeking an Inside Sales Associate**  
**Must be professional, have excellent customer service skills and basic computer knowledge. Applicants must be able to type 35 wpm with accuracy, be detail oriented, follow deadlines, and able to function in a fast-paced environment. Full-time Monday-Friday. Medical, dental, and vision insurance available. Paid time off/vacation time available after 90 days. Interested applicants, send a cover letter and resume to:**  
**Tera Schmidt**  
**Classified Manager**  
**Yankton Daily Press & Dakotan**  
**319 Walnut Street**  
**Yankton, SD 57078**  
**or email**  
**[tera.schmidt@yankton.net](mailto:tera.schmidt@yankton.net)**

**HOME DELIVERY**  
**CALL 665-7811**  
**YANKTON DAILY PRESS & DAKOTAN**

**SOUTH DAKOTA HUMAN SERVICES CENTER**  
**Internal Medicine/ Family Medicine Physician**  
Open Until Filled  
**Director of Clinical Services**  
Open Until Filled  
**Teacher**  
\$14.76/Hour  
Open Until Filled  
**Youth Counselor**  
\$14.76/Hour  
Open until filled  
**Human Services Counselor**  
Full time and Part time  
\$14.76/Hour  
Open Until Filled  
**Grounds Crew Leader/ Specialist**  
\$10.58  
Closes July 23  
**Mental Health Assistant**  
(4 Positions)  
Open Until Filled  
**Nurse**  
\$21.84-\$25.19/Hour DOQ  
+\$1.00 shift pay  
+ \$1.00 geriatric pay  
Open Until Filled  
**Mental Health Aide**  
\$9.86 - \$10.35/Hour DOQ  
+\$ .75 shift pay  
+ \$1.00 geriatric pay  
Open Until Filled  
**For more info or to apply, please go to:**  
**<http://bhr.sd.gov/workforum>**  
**or contact any South Dakota Dept of Labor & Regulation Local Office.**  
**Call (605)668-3118**  
EOE

Read & Recycle!

**1335 Other Employment**  
**Special Education Driver**  
Yankton School District 63-3 is now accepting applications for a Special Education Driver. Schedule follows traditional school calendar format with summer school dependent upon students' educational programming. Position will begin on or about August 6, 2013. No CDL license required. Preference may be given to applicants having experience working with special needs students. Interested persons apply to the Director of Student Services Office Yankton Schools Administration Building 2410 West City Limits Road, PO Box 738, Yankton, SD 57078 or call 605-665-3999 and ask for Renee. Application available at [www.ysd.k12.sd.us/jobopenings](http://www.ysd.k12.sd.us/jobopenings) Office hours: 8:00 am - 4:00 pm. Position open until filled. EOE.

**The Yankton Daily Press & Dakotan**  
**is seeking applicants for the position of general reporter/page designer. Applicants must have strong writing and reporting skills. Page design skills, photography skills and video/social media experience are helpful. Send resumes and writing samples to:**  
**Mr. Kelly Hertz, Editor,**  
**Yankton Press & Dakotan,**  
**319 Walnut, Yankton, SD 57078, or email**  
**[kelly.hertz@yankton.net](mailto:kelly.hertz@yankton.net)**

**Yankton Daily Press & Dakotan**  
**Circulation Manager**  
Wanted for a paid daily, paid weekly and two shopper publications: This is a full-time position, offering a full benefit package, including: excellent pay, holiday pay, paid time off, health, dental, vision and life insurance package.  
Job duties include: recruitment, training and supervising of independent newspaper carriers, handling customer concerns and promoting total newspaper commitment to the community. Early morning hours and some weekends may be required.  
To apply send resume to:  
**Gary Wood, 319 Walnut, Yankton, SD 57078 or email to**  
**[gary.wood@yankton.net](mailto:gary.wood@yankton.net)**

**1340 Part-Time**  
**IT'S ALL ABOUT INDEPENDENCE!!!**Part-Time Personal Attendants needed for adults with disabilities living in their own homes in Yankton - shifts available mornings, afternoons, evenings, weekdays and every other weekend. Flexible Scheduling, \$9.65 per hour/CNA \$10.00 per hour Independent Living Choices (605)362-3550 or 1-800-947-3770 E-mail: [i-l-c@ilchoices.org](mailto:i-l-c@ilchoices.org)  
**Janitorial: Day/Evening hours available.** Requires drivers license and background check. Neat appearance, call or text (605)760-1088.

**Yankton School District 63-3** is now accepting applications for the following classified position  
**Paraprofessional**  
Wages and work hours vary. Under federal and state laws, all applicants must have a minimum of 2 years of college to be employed as a paraprofessional in the public schools. Preference may be given to applicants with a background in K-12 education, special education or early childhood education. Selected applicants must provide college transcripts. Interested persons apply to the Director of Student Services Office  
**Yankton Schools**  
**Administration Building**  
**2410 West City Limits Road, P.O. Box 738**  
**Yankton, SD 57078**  
or call 605.665.3999 and ask for Renee.  
Application available at [www.ysd.k12.sd.us/jobopenings](http://www.ysd.k12.sd.us/jobopenings)  
Office hours: 8am-4pm  
Position open until filled.  
EOE

Call Classifieds  
665-7811

**1360 Income Opportunity**  
**-NEWSPAPER DELIVERY-**  
Yankton City Route Available  
Great Opportunity to **EARN EXTRA INCOME**  
**\$300-400 Per Month**  
\$50 Sign On Bonus after 30 days  
Enjoy short early morning hours!  
Monday-Saturday  
Ability to work with little supervision and provide prompt, efficient service a must!  
Circulation Department  
(605)665-7811 ext. 142

Well established furnace & duct cleaning business for sale. Business is locally owned, with only 3 owners in the past 20 years. Repeat customers. Part-time work if you are looking for extra income. Business has potential to grow. Good source of income. If interested call (402)640-7002.

**1435 Carpentry**  
**A Full-time Carpenter** Available. No job too small! Free estimates. Lots of experience. Call Bob Edwards at (605)665-8651.


For All of Your Carpentry Needs: Custom Built Windows, Siding, Garages, Additions, Patios and More. Call Andersh Carpentry at (605)661-1190.

**1450 Cleaning**  
**Maid Service**  
**If you want the Best..... Forget the Rest**  
Sherry Soukup-Neuharth, owner, 605-665-5266 or (605)-660-3931.

**GET NOTICED!**  
*Put a border around your ad.*  
**Call Classifieds Today!**  
**665-7811**

**CROSSWORD**  
**By THOMAS JOSEPH**  
**ACROSS**  
1 Unveiling fabric  
5 Big rigs hazards  
10 Prison problems  
12 Factory  
13 Stop, in Paris  
14 Select group  
15 Compass pt.  
16 Twist in the sky  
18 Casual top  
19 Co-star of Fisher and Ford  
21 Dune makeup  
22 Legal proceeding  
24 Thinning layer  
25 Made a mess of things  
29 Order to Fido  
30 Get together  
32 High hit  
33 For every  
34 Man-mouse link  
35 Texas landmark  
37 Fluttery tree  
39 "John Brown's Body" poet  
**DOWN**  
1 Curb-side pickup  
2 Alveolus  
3 Moolah  
4 Eroded  
5 Gush forth  
6 Wing  
7 Rum cocktail  
8 Focused  
9 Spirited horse  
11 Depict in a mannered way  
17 Door opener's words  
20 Creamy color  
21 Jacket material  
23 Ridicule  
25 Hot, in a way  
26 Beach tent  
27 Perfect place  
28 100% cuts  
29 Thick  
31 Window sections  
33 Kitchen collection  
36 Sister of Amy, Beth and Jo  
38 Express despair

**1455 Computer - Internet**  
**Baylor Computer Services.** Slow computers run like new. Repairs/Virus-removal. Fast service, best rates. 17-years experience. Housecalls. Call Clay (605)661-0494

**1490 Lawn - Landscaping**  
  
**Custom Curbing Co.** Continuous concrete landscape borders using technology and beauty to enhance lawns, gardens, drive-ways. (605)665-4582.

**Hysell's Odd Jobs:** Lawn Care, gutter cleaning/hauling. Tilling, fertilizing, spraying, mowing, stump grinding. Licensed. (605)661-7221 leave message.

**Klein's Tree Service**  
**1601 Eastside Dr.**  
**Tree removal, tree trimming**  
**Stump Grinding**  
**(605)665-0119/ (605)660-0028.**

Call Classifieds  
665-7811

**Toben Tree Service:** Trimming, tree and stump removal, pasture clearing, Cedar tree removal. Fully Insured. Commercial & Residential (605)660-4640.

**1505 Painting**  
**Ace Painting-Tony Souhrada** Interior, exterior painting. Wood staining & varnishing spray texturing. Serving Yankton, Vermillion and the surrounding area since 1981. Residential/Commercial/Farm. (605)463-2436 or (605)661-0179.

**Superior Painting**  
Professional Interior/Exterior painting. References available. No job too big or small. Free estimates. (605)661-0972.

C	A	F	E	S		O	C	T	E	T
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								R	A	M
								P	L	A
								S	E	N
								D	E	N
								C	E	

**Yesterday's answer**

17 Door opener's words	28 100% cuts
20 Creamy color	31 Window sections
21 Jacket material	33 Kitchen collection
23 Ridicule	36 Sister of Amy, Beth and Jo
25 Hot, in a way	38 Express despair
26 Beach tent	
27 Perfect place	

NEW CROSSWORD BOOK! Send \$4.75 (check/m.o.) to Thomas Joseph Book 2, P.O. Box 536475, Orlando, FL 32853-6475

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39						40			
41							42		

**7-13**

A X Y D L B A A X R  
is L O N G F E L L O W

One letter stands for another. In this sample, A is used for the three L's, X for the two O's, etc. Single letters, apostrophes, the length and formation of the words are all hints. Each day the code letters are different.

**7-13 CRYPTOQUOTE**  
L K W F Y N O R R U E Y X O M  
Y D R R V M I T X X R D R D X O M  
N U R N A - K W F E R R P U E P M .

— S R O D K R L M K Y  
**Yesterday's Cryptoquote:** IN THE THEATER, THE AUDIENCE WANTS TO BE SURPRISED, BUT BY THINGS THAT THEY EXPECT. — TRISTAN BERNARD

**ACCOUNT EXECUTIVE / ADVERTISING SALES:**  
The Sidney Sun-Telegraph, a community newspaper, is searching for an **Outside Sales - Account Executive** to join our existing team.

We're looking for a goal-oriented self-starter who enjoys working with business people to help them market and grow their business. Successful previous sales experience is helpful and previous newspaper or media sales experience is a plus.  
Job summary: Responsible for growing business in the assigned territory by managing customer base and developing new customers for our newspaper and Web advertising products. You will develop and implement a weekly sales plan and be responsible for reaching a monthly revenue goal.  
Work performed:  
• Call on retail and service businesses and present the company's print and Web-based advertising products. • Managing existing accounts and prospect for new accounts through face-to-face meetings and other prospecting techniques. • Create effective advertising schedules to help customers market and grow their business. • Establish and maintain customer files and contacts • Responsible for generating sales reports, accurate planning and problem management. • Required to maintain a general sales-oriented knowledge of the company's full product line • Represent the company and its products in a professional manner.  
Qualifications: • Previous sales or retail experience preferred. • Must demonstrate team-oriented work skills and be very customer-service driven. • Must be a self-starter and goal oriented. • Ability to negotiate contracts and analyze competitive situations • Ability to calculate business figures, (prices, discounts, percentages, etc.) • Excellent verbal and written skills and presentation skills. • Well-groomed and professional appearance • Ownership of a dependable vehicle with proof of insurance and a good driving record. We offer a competitive salary and commission package. Email your résumé, including salary history to: [publisher@suntelegraph.com](mailto:publisher@suntelegraph.com).

THE SIDNEY  
**Sun-Telegraph.**