

## ATTEND WORKSHOP



**Tim Steiner and Candace Kruse, Riverside Auto Body, had the opportunity to experience a Standex Waterborne Workshop in Plymouth, Mich. The 2 1/2-day class was hands-on to explore the latest techniques and practices. Standex is a European paint developed in Germany and is safe for the environment.**

## Kolberg Employees Share Their Story

WASHINGTON — I Make America, a national grassroots campaign to dramatically strengthen American manufacturing jobs right here in the U.S., announces that employees of Kolberg-Pioneer, in Yankton, have shared their story with America through a personalized video selected for the A Day in American Life website.

Kolberg-Pioneer, Inc. (KPI-JCI) is a leader in manufacturing equipment for the aggregate, construction, paving and recycling industries. Kolberg-Pioneer not only helps make America's infrastructure, its business depends on it. The 414 employees at Kolberg-Pioneer manufacture crushing and vibrating equipment. This equipment is used to make the sand and stone needed for concrete and asphalt.

I Make America encourages all South Dakota residents to join Kolberg-Pioneer in telling elected officials to stand up for American jobs and pass legislation that keeps America competitive in the global marketplace.

"Every day America's manufacturing base — the backbone of a strong economy — keeps shrinking. These vital U.S. manufacturing jobs can be kept here at home through infrastructure investment and passage of export agreements by our elected officials," said Dennis Slater, president of the Milwaukee-based Association of Equipment Manufacturers. "Now is the time to act."

The Association of Equipment Manufacturers launched the I Make America campaign for workers in the manufacturing industry, as well as the businesses that rely on them and the communities they support, to express to Congress the need for new manufacturing policies.

A Day in American Life showcases short videos from employees and business owners around the country telling their real life stories of how manufacturing impacts the national economy. To learn more about the campaign, visit us at [www.IMakeAmerica.com](http://www.IMakeAmerica.com). Keep up to date on the latest I Make America campaign news on Twitter @IMakeAmerica and on Facebook at [www.Facebook.com/IMakeAmerica](http://www.Facebook.com/IMakeAmerica).

## Yankton Youth Soccer Assoc. Receives Donation

The Michelin Soccer Program and South Gate 66 donated more than \$1,650 in both funds and equipment to Yankton Youth Soccer Association. These funds go a long way in helping to provide scholarships, uniforms and other soccer essentials for the participating leagues. Giving back to the community is a top priority for Michelin.

The Michelin Soccer Program partners tire dealers with local youth soccer organizations, providing the dealers the opportunity to reach out to the community. The leagues in turn receive funds and equipment. The soccer leagues are sent certificates that can be redeemed at the dealer's store for a free soccer ball during a 30-day promotional period, while supplies last. After a 60-day tire rebate promotion included on the certificate, Michelin donates \$2 to the soccer organization for each tire sold during the program.

Duane Schurman of South Gate 66 in Yankton is an avid supporter of the program.

"The Michelin Soccer Program is an incredible way to connect with families and young players," he said. "The look on the child's face as you hand them their soccer ball is priceless. I encourage all the Michelin dealers to find a local soccer league and support them through this program."

"Michelin really believes in youth and making sure they are safe and healthy," said Don Byrd, vice president of Marketing for Michelin Americas Small Tires. "This program is the perfect partnership of all those elements. We look forward to continuing to grow and donate even more equipment and funds in 2013."

To learn more about the Michelin Soccer Program, visit [www.michelinsoccer.com/?league\\_overview](http://www.michelinsoccer.com/?league_overview). To find out more about South Gate 66, contact Duane Schurman, 605-665-4532, at 303 W 2nd St in Yankton.

## Goodyear 3Q Net Income Falls 32 Percent

AKRON, Ohio (AP) — Goodyear Tire & Rubber Co. said Friday that its third-quarter net income fell by nearly one-third as lower tire sales in Europe offset cost savings and higher North American profits.

The company's results fell short of Wall Street expectations, and it said in a statement that more cost cuts are coming because of economic uncertainty. No details were given.

The tire maker's results highlight a problem that is plaguing many global companies in auto-related businesses. Strong profits in North America are being erased by falling earnings in Europe as the region's economy continues to unravel on concerns about government debt.

Shares in the Akron, Ohio, company fell 50 cents, or 4 percent, to \$11.80 in premarket trading.

Goodyear reported net income of \$110 million, or 41 cents per share, for the three months ended Sept. 30. That's down from \$161 million, or 60 cents per share, a year earlier.

Excluding one-time items such as restructuring costs and asset write-offs, the company made 53 cents per share. Analysts polled by FactSet expected 59 cents per share.

Revenue fell 13 percent to \$5.26 billion as the slowing European economy cut tire sales. Analysts expected \$5.87 billion.

BY ANDRIA CHENG

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NEW YORK — With the threat of Hurricane Sandy looming on the horizon, consumers aren't the only ones stocking up on emergency supplies and getting ready for the potential storm.

Sears, Wal-Mart Stores Inc. and other retailers also are rushing and making sure stores in the affected area are stocked with emergency supplies such as portable generators and flashlights to respond to consumer demand.

A 45-person crisis command team at Sears Holdings Corp., parent of Sears department stores and the Kmart chain, has been having daily calls with its field team and stores that may be affected, said spokesman Chris Brathwaite, who declined to specify how many stores may be affected. "Each of our stores has an emergency management plan for just about any threat."

In fact, each of those stores, depending on their locations, also has its own "hurricane checklist" to go through, seeing if there are enough items such as sandbags and board-up material.

Sears also has gotten trailers ready for a store that currently has some roof construction to take out higher-priced merchandise, such as appliances, to a nearby distribution center, said Jim Waldrop, the company's manager of corporate crisis and emergency operations.

Last year, the company dispatched 27 trailers to "evacuate" a Kmart store in Pennsylvania, for instance, he said.

## First Dakota National Bank Reveals Real 'Men In Pink'

First Dakota National Bank's employees stepped up to a challenge to help in the fight against breast cancer.

On Thursday, Oct. 25, the male employees were challenged to wear pink, as well as make a monetary donation in support of breast cancer awareness. The participating men were then placed into teams. The remaining employees monetarily voted for their favorite team in pink. The winning team was given the title of "Real Men in Pink."

This challenge raised \$373, which was given to the Avera Sacred Heart Foundation Cancer Center fund to help local patients who are battling breast cancer.

The "Real Men in Pink" challenge was an idea from Todd Woods, First Dakota Trust and Investments Officer. Woods stated, "With October being Breast Cancer Awareness Month, I thought the challenge

## Monster Hit After Senators Call For Action

NEW YORK (AP) — Shares of Monster Beverage Corp. slid again Friday after U.S. two senators asked federal regulators to fix what they say are loopholes that allow energy drink makers to sell products with additives and high levels of caffeine they say "have not been proven safe."

The letter to the Food and Drug Administration from Sens. Dick Durbin, D-Ill. and Richard Blumenthal, D-Conn., comes after the agency announced this week that it was investigating reports of five deaths in which the consumption of Monster drinks was cited.

Those claims say that people suffered adverse reactions after consuming Monster Energy Drink, which comes in 24-ounce cans and contains 240 milligrams of caffeine, or seven times the amount of the caffeine in a 12-ounce can of cola.

The FDA noted that the allegations, which date back to 2004, don't necessarily prove that the drinks caused the deaths.

In a letter Friday, Durbin and Blumenthal cited a recent study in Consumer Reports that found several popular energy drinks contained significantly more caffeine than the listed amount, while others didn't disclose the amount of caffeine they had.

The FDA caps the amount of caffeine in soda to 0.02 percent, but there is no such limit for energy drinks.

Durbin and Blumenthal also noted that this is the third time this year they asked the FDA to assess the safety of energy drinks.

**"We have been monitoring this for a few days now We have a pretty good logistics system and can quickly see what we have in inventory (in different stores). We are strategically positioning the merchandise."**

DIANNA GEE

The company is "in a wait mode," ready to act and respond, Waldrop said.

Wal-Mart, for instance, is increasing shipments of shovels and snow-removal products to its stores in the Northeast in case a snowstorm forms as well, said spokeswoman Dianna Gee. She said the retailer, which also owns Sam's Club, has seen more shoppers buying things such as flashlights, generators and bottled water.

About 800 of the company's stores and Sam's Clubs could be affected by the storm, she said, adding Wal-Mart will follow local authorities' evacuation orders.

Wal-Mart also has an emergency operation center and has a full-time meteorologist on staff and emergency distribution centers throughout the country stocked with bottled water, canned foods and other emergency supplies. It also has "truckloads of merchandise strategically located" outside of the projected areas to respond to any potential increase in demand after the storm passes, she said.

"We have been monitoring this for a few days now," Gee said. "We have a pretty good logistics system and can quickly see what we have in inventory (in different stores). We are strategically posi-

tioning the merchandise."

If Sandy does hit with force, its impact on retailers will likely be mixed. On one hand, retailers such as Home Depot Inc. and Lowe's Cos. as well as Wal-Mart and Sears will likely benefit from consumers stocking up on generators, bottled water and other emergency supplies; on the other hand, any store closings or traffic disruptions would hurt sales across the board, analysts said.

"Retailers can expect an increase in store traffic this weekend as consumers stock up on" supplies, said Weather Trends International, adding the latter half of next week and next weekend will be dominated by demand for clean-up categories like chainsaws. "This storm will take place during the first retail week of November and will be very disruptive to retail. (It) will be a negative for Halloween categories in the Mid-Atlantic and Northeast as this will definitely be a distraction from normal holiday activities."

Weather Trends said Home Depot and Lowe's both have 21 percent of their stores that could be affected by the storm. Macy's Inc. and T.J. Maxx have a 25 percent and 28 percent exposure respectively. It estimated Wal-Mart's namesake chain and

its Sam's Club both have a 13 percent exposure while Target an 18 percent exposure.

To get ready, Home Depot decided on Friday to open its command center in its home base in Atlanta so its merchandising and operations teams can be in constant contact with its stores and suppliers in and around the "strike zone," said spokeswoman Meghan King.

The company, which has been "positioning and delivering" products such as generators to the affected area since Tuesday, also has seen increased customer purchases of items such as plywood and flashlights.

At Lowe's Cos., the company's "emergency command center" has worked closely with its stores, distribution centers and vendors across the East Coast, said spokesman Steve Salazar. Additional hurricane preparation and recovery items such as chainsaws, gas cans and tarps have been "positioned" in nine Northeast markets, or as many as 200 stores, that can potentially be impacted, he said.

"Our command center will continue to work throughout the weekend and into next week to adjust shipments as needed based on updates to the projected path the storm will take," he said.

All of its stores also have backup generators ready to open when it's safe after a storm. The company's "storm recovery teams" also are ready to send volunteer employees to travel to stores in the storm-ravaged areas to provide additional support, Salazar said.



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## Oshkosh Rejects Icahn Buyout Offer

OSHKOSH, Wis. (AP) — Oshkosh rejected a buyout offer from billionaire investor Carl Icahn Friday.

The Wisconsin truck maker said that Icahn's tender offer of \$32.50 per share undervalued the company and was not in the best interest of shareholders.

Shares in Oshkosh Corp. rose 18 cents to close at \$29.92 Friday.

The company's board unanimously rejected Icahn's offer and not tender any of their shares.

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