

### Duke Completes Certified Manager Program

Sheri Duke has successfully completed an intensive two-year training program and is now a Certified Manager in Program Improvement (CMP). This certification is the first of its kind in the adult education and literacy field and signifies her as a member of an elite group of professional managers.

Strong, professional leadership is critical to program improvement and high quality adult education and literacy services. That is why the National Adult Education Professional Development Consortium (NAEPDC) and ProLiteracy joined forces to develop the Leadership Excellence Academies (LEA) training program. The Academies are built upon a foundation of research, theory, professional wisdom, and best practices. Training occurs over time and with opportunities for application through a series of interim activities and learning projects.

Participants who successfully complete the LEA training may apply for certification, and their activities and learning projects are thoroughly reviewed. Those who demonstrate a grasp of the material and successfully apply what they learn become a Certified Manager in Program Improvement.

We ask that you join us in recognizing Sheri's achievement and applauding this individual's commitment to continuous improvement and high-quality educational services for the adult learners in your community.

We are proud to have Sheri as one of the first CMP's in the nation. We believe that the Yankton community, and the adult education and literacy students in these programs, are fortunate to have such a high-quality professional working on their behalf.

### Kopetsky's Receives Prestigious Ace Award

Ace Hardware Corporation has named Kopetsky Ace Hardware of Yankton a "Vision 21 Platinum" retailer for its exemplary service and retail operations. The leading hardware cooperative bestows this honor on approximately 10 percent of its top-performing stores.

Ace's Vision 21 retail achievement program provides initiatives, guidelines and goals designed to help Ace stores improve sales and overall store performance. Of the three levels of Vision 21 achievement a store can reach, platinum level is the highest.

"Our Vision 21 Platinum stores represent our best-in-class retailers, the ones who go above and beyond to serve their customers and put their best foot forward every day," said Kane Calamari, Ace Hardware's vice president of retail operations and new business. "We're thrilled to recognize Kopetsky's Ace and its associates for their outstanding achievements, and proud to say they're a part of the Ace family."

Stores at Ace's platinum-achieving level tackle a number of initiatives aimed at perfecting the customer experience in-store; these initiatives focus on improving the store environment and the staff associates' interactions with customers.

"At Kopetsky's Ace, we pride ourselves on providing the best customer service and a mix of quality brands to fit the needs of the community," said Leo Kopetsky, owner of Kopetsky's Ace. "While the ultimate test is the satisfaction of our customers, being recognized by Ace as a platinum-achieving retailer is proof that our team's efforts really paid off."

### Taylor Joins Bone McAllester Norton

NASHVILLE, Tenn. — Stephanie R. Taylor has joined the law firm of Bone McAllester Norton PLLC and will oversee the firm's Entertainment Law Group, Chairman Charles W. Bone announced today.

"We are pleased to announce Stephanie in her new role," Mr. Bone said. "She brings experience and a vast knowledge of the entertainment industry and an excellent track record in her representation of clients in the business. She understands the industry from both a business and legal standpoint, as well as from an artist's perspective being a musician herself."

Ms. Taylor specializes in entertainment law providing a broad range of legal services covering copyright law, music publishing, record labels, media and general business matters. She represents clients involved with the creation, production, and management of creative works including recording artists, songwriters, producers, managers, music publishers, promoters and music industry entrepreneurs.

Prior to joining Bone McAllester Norton, she owned her own law firm, Stephanie Taylor Law. She represented artists and music industry professionals and negotiated entertainment industry contracts for artists and also licensing and distribution deals for original television programs. Ms. Taylor also has been a professor of music business at Middle Tennessee State University and directed MTSU's Recording Industry Exchange program with Russia.

Ms. Taylor earned her Juris Doctor and Bachelor of Music Education from the University of Nebraska-Lincoln and received her Masters Degree in Business Administration with an emphasis on Music Business from Belmont University. She is a member of the American Bar Association and the Tennessee Bar Association, where she is a TBA member of the Continuing Law Education committee in the Entertainment and Sports Law section. She also serves with the Volunteer Lawyers & Professionals for the Arts (VLPA).

Ms. Taylor is a classically trained violinist and country/bluegrass fiddle player. Her musical career has included 8 years as a contract violinist with the Lincoln Symphony Orchestra in Lincoln Nebraska and she has played with numerous musicians including with Grammy nominated Chris Young, award-winning singer/songwriters Billy Yates and Billy Falcon, bluegrass talent Dana Romanello and country duo Joey + Rory. She was recently honored to be inducted into the South Dakota Old Time Fiddlers Hall of Fame.

**To Submit Business Briefs To The P&D, please send photos and press releases to news@yankton.net.**

# KPI-JCI Hosts PRO Service Training



KPI-JCI hosts a PRO Service Day in August, pictured are people who attended the class. From left to right are (front row): Milton Bullock, Jordan Ault, Kent Hurst, Jade Broadhead, Eric Green, Isaut Faasen, Hector Torres, Jesse Mullins, Arie Agran, Erik Schmidt and Mike McCaffrey. Pictured from left to right (back row): Justin Goodrich, Terry Haas and Jason Genecke.

Kolberg-Pioneer, Inc. (KPI-JCI) recently held a PRO Service Training session that incorporated hands-on factory learning with classroom instruction for customers and dealers from around the world.

The on-site training event, held Aug. 23-25 at the Yankton manufacturer's factory training center, focused on safety, product specifications, set-up, maintenance and lubrication, operation, application, service procedures and troubleshooting of track lines from KPI-JCI and Astec Mobile Screens. In addition to the classroom training, participants were encouraged to tour the entire factory.

Presenters included associates from KPI-JCI and Astec Mobile Screens from the service, engineering, sales and manufacturing departments.

Kevin Gokie, group product support manager for KPI-JCI and Astec Mobile Screens, said the onsite factory and classroom training allows customers and

dealers the opportunity to learn about the installation and operation of equipment from those who know it best.

"Having the right equipment is only part of what it takes to run a profitable operation," Gokie said. "You also need people you trust who have the necessary skills and training to operate the equipment correctly. Our training curriculum is designed to educate about the effective application, operation, maintenance and troubleshooting of our equipment."

The next PRO Service Training event will focus on service/application and occur in Yankton Dec. 6-9. To register, contact Terry Haas at 605-668-2545 or register online at <http://dealers.kpijci.com> before Nov. 23.

For more information about the KPI-JCI and Astec Mobile Screens PRO Service Training, please visit <http://www.kpijci.com/customer-support/training/>.

# Winegar Leaves MMC For Startup Opportunity

Mark Winegar, Ed.D. announced his departure from his tenured post at Mount Marty College to begin a new business offering mobile courses, consulting and publishing. He served MMC for 12 years as Assistant Professor of Computer Science.

WiziQ is hosting his courses in India and making them available to students around the world. The only requirement is a desire to learn and an Internet-capable device such as a laptop, tablet or smartphone. These online classes feature real-time audio-video, white boards, chat rooms, screen sharing, podcasts, and screencasts. Textbooks are digital too!

He says, "It's a new way of learning anytime and anywhere."

Students are able to learn at their convenience. They can participate in scheduled online classes which are recorded for later viewing. Podcasts are readily available at WiziQ, youtube.com, and soon iTunes U. Textbooks are either read online or down-

loaded to an e-reader.

Classes began Sept. 1 with HTML: Professional Certification Prep Course. This course culminates in a professional certification exam administered by the World Wide Web Consortium.

More courses are in development including Perl, Cascading Style Sheets, and JavaScript. SQL, jQuery, XML, and PHP are planned for early 2012. Winegar also plans to hire two more teachers within the year.

"Mobile learning is the future," he said. "I've seen this trend slowly build over my career. All the pieces are now in place. It's time to make positive changes in the way we teach and learn!"

Lulu.com of Raleigh, N.C. is publishing Winegar's new book "A Teacher's Guide To eLearning," which will soon be available at Amazon, Barnes and Noble and iTunes. The book was specifically written to be read on an e-reader and features audio-video material as well as text. Dr. Winegar is currently work-

ing on another book about constructive learning theory and web 2.0 technology.

Winegar presented his call for student-centered mobile learning at the MoodleMoot Virtual Conference 2011 on Aug. 17. His session was moderated by Dr. Nellie Deutsch who is an internationally recognized expert in collaborative learning. Dr. Deutsch founded IT4ALL which provides IT support services to an international community of educators.

"I will miss friends but unfortunately Mount Marty College is incapable of supporting mobile learning on a realistic scale," he said.

Winegar has taught computer science for 23 years and has an extensive background in software engineering, including leadership positions at Gateway 2000 and Zenith Data Systems.

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## Senate Committee Staff Member Visits Yankton Manufacturer

As part of the company's initiative to engage with state and national politicians about issues that affect American manufacturing, Kolberg-Pioneer, Inc. (KPI-JCI) hosted one of South Dakota Sen. Tim Johnson's professional staff members at its Yankton factory location.

Adam Healy, a professional staff member on the U.S. Senate Committee on Banking, Housing, and Urban Affairs, for which Johnson serves as chairman, met with Bruce Viau, international sales coordinator for Kolberg-Pioneer, Inc., and toured the manufacturing facility.

Kolberg-Pioneer, Inc. is a worldwide manufacturer of heavy equipment for the aggregate and recycle markets.

During the visit, Healy and Viau discussed the value of exportation not just to Kolberg-Pioneer, Inc., but the impact it has on a state and national level as well. Part of the conversation focused on the importance of international financing through the Export-Import Bank of the United States (Ex-Im Bank).

Ex-Im Bank is the official export credit agency of the United States which assists in financing the export of U.S. goods and services to international markets.

"Part of the visit was to discuss what Kolberg-Pioneer, Inc., needs from Ex-Im bank in order to thrive in its international markets," Viau said. "The Senate committee understands that because Kolberg-Pioneer, Inc., is one of the biggest exporters in South Dakota, the company is utilizing those services and is able to bring dollars back to

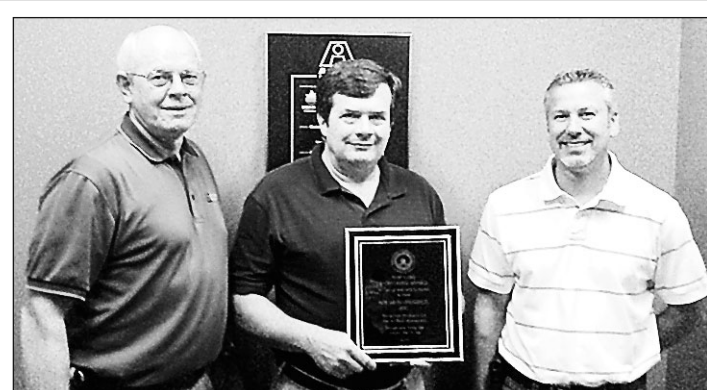
South Dakota."

Viau and Healy also discussed Kolberg-Pioneer, Inc.'s high employment rate and how the company is affected by legislation like multi-year, federal highway bills and the fuel tax.

"Kolberg-Pioneer, Inc., is the kind of company that employs people," he said. "If you're an employer who is still hiring, as we are, you're good for the economy, and South Dakota's leaders want to know what is driving that. If we can do that here, it can be accomplished in other places as well."

"I was pleased that Adam Healy, a member of my Banking Committee staff and a Yankton County native, was able to travel back home and see first-hand the exciting work Kolberg-Pioneer is doing," Sen. Johnson said. "In my role as Banking Committee chairman, I want to make sure the Export-Import Bank's programs are working well in assisting South Dakota companies expand their export business. The insights Bruce shared with Adam about Kolberg-Pioneer's experience in the exporting business will help me as the Committee oversees programs that help South Dakota companies grow and create jobs."

In addition to his factory tour, Healy also attended a Great Plains International Trade Association (GPITA) meeting, for which Viau serves as president. GPITA is a regional nonprofit corporation created by some of the industry's premier international business leaders and specializes in assisting its importing and exporting regional constituency.



Pictured are Gene Hornstra, purchasing agent for Kolberg-Pioneer, Inc.; Mike Sickendick with Industrial Magnetic, Inc. (IMI); and Bob Froehlich, project designer/CAD manager for Kolberg-Pioneer, Inc. are pictured with the award received from IMI.

## Kolberg-Pioneer Recognized With Top Five Customer Award From IMI

Kolberg-Pioneer, Inc. (KPI-JCI), a premier worldwide manufacturer of heavy equipment for the aggregate and recycle markets, has been recognized with a Top Five Customer Award from the Industrial Magnetic, Inc. (IMI) company.

The award is designed to formally recognize the company's top customers, distributors and representatives — determined by annual sales and shipments figures — for their contributions to IMI's success, said Dennis O'Leary, general manager of IMI. IMI is an industry leader in providing permanent magnets and electromagnets for work holding, lifting, fixturing, conveying and magnetic separation.

Kolberg-Pioneer, Inc. (KPI-JCI) uses IMI magnets on its FT product line as well as its portable product line in recycle and aggregate applications to remove ferrous metal contaminants. Product Manager Ron Griess said IMI has proven itself as a company for its excellent customer service and product quality.

"We have had a wonderful partnership with IMI because the products are reliable and the company makes itself very accessible not just to us, but to our customers as well," Griess said.

For more information about KPI-JCI and Astec Mobile Screens, visit [www.kpijci.com](http://www.kpijci.com).

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